Arc Guideline Update Summary



This summary provides a side-by-side comparison of the recent Arc Underwriting Guide and/or program matrix revisions, which are effective as noted below. This is intended to highlight the updates only – refer to the Arc Underwriting Guide and applicable product matrices for the complete guidelines and eligibility by program for Access Non-QM, Edge Non-QM, Foreign National, and Elite QM. Important Note: The most recent updates supersede any changes previously announced.

** Effective for loans <u>REGISTERED</u> on or after March 11, 2024 **

Guideline Updates – Access & Edge

	Arc Underwriting Gu ** Changes apply to Access, Edge, and Elite, unless go	
Topic	Previous Guideline	New Guideline - 03/11/24
Consumer Credit Charge-Offs and Collections	For one-unit, principal residence properties, borrowers are not required to pay off outstanding collections or non-mortgage charge-offs – regardless of the amount.	For one-unit, principal residence properties, borrowers are not required to pay off outstanding collections or non-mortgage charge-offs – regardless of the amount; however, the borrower must qualify
(Access, Edge)	 For two-to four-unit owner occupied and second home properties, collections and non-mortgage charge-offs totaling more than \$5,000 must be paid in full prior to or at closing. For investment properties, individual collection and non-mortgage charge-off accounts equal to or greater than \$250 and accounts that total more than \$1,000 must be paid in full prior to or at closing. Collections and non-mortgage charge-offs may remain open if the borrower has documented reserves covering the balance or the borrower can qualify with a calculated 5% payment added to the DTI. 	 collections and non-mortgage charge-offs totaling more than \$5,000 must be paid in full prior to or at closing. For investment properties, individual collection and non-mortgage charge-off accounts equal to or greater than \$250 and accounts that total more than \$1,000 must be paid in full prior to or at closing.
Business Funds as Assets	Business funds may be used for down payment, closing costs and reserves with all the following documentation.	Business funds may be used for down payment, closing costs and reserves with all the following documentation.
(Access, Edge)	 The business funds must be sourced and seasoned for thirty days prior to application date Evidence of borrower's percentage of ownership must be provided The borrower must be the majority owner (at least 50% owner) or the controlling manager/administrator of the business account as evidenced by the firm's operating agreement, CPA letter, or equivalent. The underwriter must multiply the available business funds by the borrower's ownership percentage to compute the business funds available for down payment and closing costs. 	 The business funds must be sourced and seasoned for thirty days prior to application date Evidence of borrower's percentage of ownership must be provided The borrower must be at least 25% owner of the business account as evidenced by the firm's operating agreement, CPA letter, or equivalent. The underwriter must multiply the available business funds by the borrower's ownership percentage to compute the business funds available for down payment, closing costs and reserves.



Arc Underwriting Guide ** Changes apply to Access, Edge, and Elite, unless guidelines indicate otherwise **						
Topic	Previous Guideline	New Guideline - 03/11/24				
	When business funds are used for reserves, 100% of the funds may be used when all other business owners have provided a letter of explanation stating that the borrower has full access to the funds in the account.					
Gift Fund Documentation (Access, Edge)	Gifts must be evidenced by a gift letter signed by the donor. The gift letter must: • specify the dollar amount of the gift; • include the donor's statement that no repayment is expected, and • indicate the donor's name, address, telephone number, and relationship to the borrower.	Gifts must be evidenced by a gift letter signed by the donor. The gift letter must: • specify the actual or maximum dollar amount of the gift; • include the donor's statement that no repayment is expected, and • indicate the donor's name, address, telephone number, and relationship to the borrower.				

Eligibility & Guideline Updates – Access & Edge

	Access Non-QM & Edge Non-QM – Alt Income Matrix ** Changes apply to Access and Edge, unless indicated otherwise **					
Topic	Previous Guideline	New Guideline - 03/11/24				
Primary Residence -	Cash-Out – Fully Amortized Fixed Rate & ARM	Cash-Out - Fully Amortized Fixed Rate & ARM				
Edge Plus Eligibility Update Highlights – Fully Amortized	 \$3,000,000 loan amount to 70% LTV/CLTV with minimum 720 FICO \$2,000,000 loan amount to 70% LTV/CLTV with minimum 700 	LTV/CLTV with minimum 720 FICO				
	FICO	LTV/CLTV with minimum 700 FICO				
	• \$1,500,000 loan amount to 75% LTV/CLTV with minimum 700 FICO	Combined \$1,500,000 eligibility with revised \$2,000,000 **Refer to Edge Alt Income matrix for complete eligibility details**				
Primary Residence -	Purchase & Rate/Term – Interest Only Fixed Rate & ARM	Purchase & Rate/Term - Interest Only Fixed Rate & ARM				
Edge Plus Eligibility Update Highlights	 \$3,000,000 loan amount to 65% LTV/CLTV with minimum 720 FICO \$2,499,000 loan amount to 70% LTV/CLTV with minimum 720 FICO 	FICO				
	<u>Cash-Out - Interest Only Fixed Rate & ARM</u>	Cash-Out - Interest Only Fixed Rate & ARM				
	• \$3,000,000 loan amount to 65% LTV/CLTV with minimum 720 FICO	• \$3,000,000 loan amount to 70% LTV/CLTV with minimum 720 FICO				
	• \$2,499,000 loan amount to 70% LTV/CLTV with minimum 720 FICO	FICO				
	• \$2,000,000 loan amount to 70% LTV/CLTV with minimum 700 FICO	FICO				
		• Combined \$1,500,000 eligibility with revised \$2,000,000				



	Access Non-QM & Edge Non-QM - ** Changes apply to Access and Edge, unless	
Topic	Previous Guideline	New Guideline - 03/11/24
	• \$1,500,000 loan amount to 75% LTV/CLTV with minimum 700 FICO	**Refer to Edge Alt Income matrix for complete eligibility details**
All Occupancies -	Purchase & Rate/Term – Fully Amortized Fixed Rate & ARM	Purchase & Rate/Term - Fully Amortized Fixed Rate & ARM
Edge Eligibility Update Highlights	• \$2,000,000 loan amount to 80% LTV/CLTV with minimum 680 FICO	• \$2,500,000 loan amount to 80% LTV/CLTV with minimum 680 FICO
		Refer to Edge Alt Income matrix for complete eligibility details
All Occupancies -	Purchase & Rate/Term – Interest Only Fixed Rate & ARM	Purchase & Rate/Term - Interest Only Fixed Rate & ARM
Edge Eligibility Update Highlights	 \$3,000,000 loan amount to 65% LTV/CLTV with minimum 680 FICO \$2,499,000 loan amount to 70% LTV/CLTV with minimum 680 	 \$3,000,000 loan amount to 70% LTV/CLTV with minimum 680 FICO \$2,500,000 loan amount to 75% LTV/CLTV with minimum 680
	FICO	FICO
	<u>Cash-Out – Interest Only Fixed Rate & ARM</u>	<u>Cash-Out - Interest Only Fixed Rate & ARM</u>
	 \$3,000,000 loan amount to 65% LTV/CLTV with minimum 680 FICO \$2,499,000 loan amount to 70% LTV/CLTV with minimum 680 	 \$3,000,000 loan amount to 70% LTV/CLTV with minimum 680 FICO \$2,500,000 loan amount to 75% LTV/CLTV with minimum 680
	FICO	FICO
	• \$2,000,000 loan amount to 75% LTV/CLTV with minimum 680 FICO	 Combined \$2,000,000 eligibility with revised \$2,500,000 \$2,000,000 loan amount to 80% LTV/CLTV with minimum 700
	• \$1,500,000 loan amount to 80% LTV/CLTV with minimum 700	FICO
	FICO	**Refer to Edge Alt Income matrix for complete eligibility details**
Investment Properties	Minimum 740 FICO when LTV > 75%	Minimum 700 FICO when LTV > 75%
(Edge)		
Warrantable Condo	Max 80% LTV/CLTV	Max 85% LTV/CLTV
(Edge)		
Non-Warrantable Condo	Max 75% LTV/CLTV	Max 80% LTV/CLTV
(Edge)		
Cash-Out Transactions	 If LTV/CLTV <!--= 65%, unlimited cash-in-hand</li--> If LTV/CLTV > 65%, \$500,000 maximum cash-in-hand 	 If LTV/CLTV <!--= 65%, unlimited cash-in-hand</li--> If LTV/CLTV > 65%, \$1,000,000 maximum cash-in-hand
(Edge)	- 11 E1 17, 3E1 17 7 0370, \$300,000 maximum cash in hand	- 11 Ε1 7, 3Ε1 7 7 3370, φ1,000,000 Haλimum cash in hand
First Time Home	No DTI restriction	Max 45% DTI
Buyer	_ · · · · _ · · · · · · · · · · · · · ·	
(Edge)		



	Alt Income Mindicated otherw							
Topic		Previous	Guideline		New Guideline - 03/11/24			
Declining Market	The following LT	TV reductions appl	y when the LTV > 65%:		The following LT	V reductions apply	y when the LTV > 659	%:
(Edge)	Property Value	Demand	Market Time	Reduce LTV	Property Value	Demand	Market Time	Reduce LTV
	Declining	Shortage or In Balance	Under 3 months or 3-6 months	5%	Declining	Any	Any	5%
	Declining	Shortage	3-6 months	5%				
	Declining	In Balance	3-6 months or Over 6 months	10%				
	Declining	Over Supply	Over 6 months	10%				
1099 Income – Employment Requirements (Access, Edge)	Borrowers who are independent contractors, freelancers, or otherwise self-employed in the "gig economy" may qualify with 1099 statements in lieu of tax returns, to support their income. 1099 statements must be n the borrower's name. Borrowers must be in the same line of work for two (2) years.				otherwise self-er statements in lie statements must same line of work	nployed in the "gi eu of tax returns benthe borrowe	ent contractors, from g economy" may quants, to support their in their in the support their in the support their in the support the suppor	lify with 1099 ncome. 1099 must be in the

	Access Non-QM & Edge Non-QM – DSCR Matrix ** Changes apply to Access and Edge, unless indicated otherwise **					
Topic	Previous Guideline	New Guideline - 03/11/24				
Edge Eligibility Update Highlights	 Purchase & Rate/Term - Fully Amortized & Interest Only \$1,500,000 loan amount to 80% LTV with minimum 740 FICO (1-unit) Minimum 1.00 DSCR for all transactions Cash-Out - Fully Amortized & Interest Only Minimum 1.00 DSCR for all transactions 	 Purchase & Rate/Term - Fully Amortized & Interest Only \$1,500,000 loan amount to 80% LTV with minimum 700 FICO (1-4 unit) NEW eligibility for \$1,500,000 loan amount to 75% LTV with minimum 720 FICO and minimum .80 DSCR Cash-Out - Fully Amortized & Interest Only NEW eligibility for \$1,500,000 loan amount to 75% LTV with minimum 720 FICO and minimum .80 DSCR **Refer to Edge DSCR matrix for complete eligibility details** 				
Cash-Out Transactions (Edge)	 If LTV/CLTV <!--= 65%, unlimited cash-in-hand</li--> If LTV/CLTV > 65%, \$500,000 maximum cash-in-hand 	 If LTV/CLTV <!--= 65%, unlimited cash-in-hand</li--> If LTV/CLTV > 65%, \$1,000,000 maximum cash-in-hand 				
Non-Warrantable Condos (Edge)	• Max 75% LTV	Max 75% LTVMinimum 1.00 DSCR				



	Access Non-QM & Edge Non-QM			
Tout.	** Changes apply to Access and Edge, unless			
Topic Non-Warrantable Condotels (Edge)	 Max 75% LTV on purchase and max 65% LTV on rate/term and cash-out refinance Max \$1,000,000 loan amount 	 cash-out refinance Max \$1,000,000 loan amount Minimum \$150,000 loan amount Minimum 1.00 DSCR 		
Declining Market	The following LTV reductions apply when the LTV $> 65\%$:	The following LTV reductions apply when the LTV > 65%:		
(Edge)	Property ValueDemandMarket TimeReduce LTVDecliningShortage or In BalanceUnder 3 months or 3-6 months5%DecliningShortage3-6 months5%DecliningIn Balance3-6 months or Over 6 months10%DecliningOver SupplyOver 6 months10%	Property Value Demand Market Time Reduce LTV Declining Any Any 5%		
Employment/Income Requirements (Access, Edge)	Employment information must be completed on the 1003; however, the income must be blank.	In Illinois, the employment information must be completed on the 1003; however, the income must be blank. For all other states, the employment information may be blank.		
State Licensing Requirements - New York (Access, Edge)	Brokers, and the Loan Officers authorized to represent those brokers, may originate DSCR (business purpose) loans for properties that are in the Permitted States below without any applicable state license as a Broker and Loan Officer respectively. The same logic would be applicable to loan originators selling loans to Arc on either a Non-Delegated or Delegated Correspondent basis. Permitted States	Brokers, and the Loan Officers authorized to represent those brokers, may originate DSCR (business purpose) loans for properties that are in the Permitted States below without any applicable state license as a Broker and Loan Officer respectively. The same logic would be applicable to loan originators selling loans to Arc on either a Non-Delegated or Delegated Correspondent basis. Permitted States		
	 Wholesale and Correspondent: AK, AL, AR, CO, CT, DE, FL, GA, HI, IN, KS, KY, LA, ME, MA, MD, MO, MS, MT, NE, NH, NM, OH, OK, SC, TX, VA, WA, WI, WV, and WY Wholesale Only: Washington, D.C. 	 Wholesale and Correspondent: AK, AL, AR, CO, CT, DE, FL, GA, HI, IN, KS, KY, LA, ME, MA, MD, MO, MS, MT, NE, NH, NM, NY, OH, OK, SC, TX, VA, WA, WI, WV, and WY Wholesale Only: Washington, D.C. 		
	Brokers, and the Loan Officers authorized to represent those brokers, may originate DSCR (business purpose) loans for properties located in Michigan, New Jersey, New York and Pennsylvania without an applicable state license as a Broker and Loan Officer respectively; however, they must submit a Real Estate Broker License to Arc Home for review and approval for the representative agent originating the DSCR loan.	Michigan, New Jersey, and Pennsylvania without an applicable state		



Eligibility & Guideline Updates – Edge Only

	Edge Non-QM – Agency Pl	us Matrix
Topic	Previous Guideline	New Guideline - 03/11/24
All Occupancies -	Purchase & Rate/Term – Fully Amortized Fixed Rate & ARM	Purchase & Rate/Term – Fully Amortized Fixed Rate & ARM
Eligibility Update Highlights	• \$2,000,000 loan amount to 80% LTV/CLTV with minimum 680 FICO and maximum 45% DTI	• \$2,500,000 loan amount to 80% LTV/CLTV with minimum 680 FICO and maximum 50% DTI
	• \$1,500,000 loan amount to 80% LTV/CLTV with minimum 700 FICO and maximum 45% DTI	• \$2,500,000 loan amount to 80% LTV/CLTV with minimum 700 FICO and maximum 50% DTI
All Ossumansias	Direct con C Data/Tarres Internat Only Fixed Data C ADM	**Refer to Edge Agency Plus matrix for complete eligibility details** Purchase & Rate/Term - Interest Only Fixed Rate & ARM
All Occupancies – Eligibility Update Highlights	 Purchase & Rate/Term - Interest Only Fixed Rate & ARM \$3,000,000 loan amount to 65% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$2,499,000 loan amount to 70% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$2,000,000 loan amount to 80% LTV/CLTV with minimum 680 FICO and maximum 45% DTI 	 \$3,000,000 loan amount to 70% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$2,500,000 loan amount to 75% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$2,000,000 loan amount to 80% LTV/CLTV with minimum 680 FICO and maximum 50% DTI
	Cash-Out – Interest Only Fixed Rate & ARM	Cash-Out – Interest Only Fixed Rate & ARM
	 \$3,000,000 loan amount to 65% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$2,499,000 loan amount to 70% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$2,000,000 loan amount to 75% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$1,500,000 loan amount to 80% LTV/CLTV with minimum 700 FICO and maximum 45% DTI 	 \$3,000,000 loan amount to 70% LTV/CLTV with minimum 680 FICO and maximum 50% DTI \$2,500,000 loan amount to 75% LTV/CLTV with minimum 680 FICO and maximum 50% DTI Combined \$2,000,000 eligibility with revised \$2,500,000 \$2,000,000 loan amount to 80% LTV/CLTV with minimum FICO and maximum 50% DTI **Refer to Edge Agency Plus matrix for complete eligibility details**
Investment	Minimum 740 FICO when LTV > 75%	Minimum 700 FICO when LTV > 75%
Properties Non-Warrantable Condo	Max 75% LTV/CLTV	Max 80% LTV/CLTV
Cash-Out	If LTV/CLTV = 65%, unlimited cash-in-hand</td <td>If LTV/CLTV <!--= 65%, unlimited cash-in-hand</td--></td>	If LTV/CLTV = 65%, unlimited cash-in-hand</td
Transactions	If LTV/CLTV > 65%, \$500,000 maximum cash-in-hand	• If LTV/CLTV > 65%, \$1,000,000 maximum cash-in-hand
1x30x12 or Credit Events 36-48 Months	Max 75% LTV/CLTV	Max 80% LTV/CLTV
First Time Home Buyer	No DTI restriction	Max 45% DTI

	Edge Non-QM – Agency Plus Matrix								
Topic	Previous Guideline				New Guideline - 03/11/24				
Declining Market	The following LT	V reductions apply	y when the LTV > 65%:		The following LTV reductions apply when the LTV > 65%:				:
	Property Value	Demand	Market Time	Reduce LTV		Property Value	Demand	Market Time	Reduce LTV
	Declining	Shortage or In Balance	Under 3 months or 3-6 months	5%		Declining	Any	Any	5%
	Declining	Shortage	3-6 months	5%					
	Declining	In Balance	3-6 months or Over 6 months	10%					
	Declining	Over Supply	Over 6 months	10%					

** Effective for loans REGISTERED on or after February 12, 2024 **

Guideline Update - Access, Edge, & Elite

	Arc Underwriting Guide ** Changes apply to Access, Edge, and Elite, unless guidelines indicate otherwise **					
Topic	Previous Guideline	New Guideline - 02/12/24				
New York Subprime Home Loans (Access, Edge, Elite)	Arc Home abides by all NY state statutes. Loans originated under the Edge, Access or Elite products may not be considered "Subprime Home Loan" under New York Banking Law.	Wholesale Arc Home abides by all NY state statutes. Loans originated under the Edge, Access or Elite products may not be considered "Subprime Home Loan" under New York Banking Law.				
		Delegated and Non-Delegated Correspondent Arc Home does not purchase loans subject to the Home Ownership and Equity Protection Act of 1994 (HOEPA), also known as "federal high-cost" mortgages. Arc Home does not purchase mortgage loans that meet the definition of "high cost," "high risk," "covered," "subprime," or any similar designation under state or local law. Arc Home will purchase loans originated under the Edge, Access or Elite products that comply with N.Y. Banking Law § 6-M (New York Subprime). Arc Home abides by all NY state statutes.				

** Effective for <u>ALL</u> loans **

Guideline Updates - Access, Edge, & Elite

Arc Underwriting Guide ** Changes apply to Access, Edge, and Elite, unless guidelines indicate otherwise **						
Topic	Previous Guideline	New Guideline - 02/12/24				
Impound/Escrow Accounts (Access, Edge, Elite)	On purchase transactions, taxes should be based on the full tax estimate without any exemptions.	On purchase transactions, exemptions may be applied if fully verified and documented, and the exemptions still apply to the borrower (for example, Primary Residence homestead exemption on an owner-occupied purchase). Proof of the exemption amount from the county must be in the loan file. An underwriter or processor certification is acceptable.				
Non-Permanent Resident Aliens (Access, Edge, Elite)	An EAD must include a copy of the current Visa or I-94 for any EAD C-category. Refer to the below list of acceptable EAD categories. The following EAD categories are allowed: C Categories: C07, C09, C10, C14, C16, C19, C20, C22, C24 with	 An EAD must include a copy of the current Visa. Borrowers who are residents of countries which participate in the Department of Homeland Security's Visa Waiver Program (VWP) will not be required to provide a valid Visa. Participating countries 				
	 either an acceptable Visa or I-94. Other Categories: All other categories are allowed with an acceptable Visa from the list above. 	can be verified through the U.S. Department of State website: https://www.dhs.gov/visa-waiver-program-requirements				

** Effective for loans <u>REGISTERED</u> on or after February 12, 2024 **

Eligibility Updates - Access ONLY

Access Non-QM – Agency Plus Matrix					
Topic	Previous Guideline	New Guideline - 02/12/24			
Cash-Out	• If LTV/CLTV = 70%, \$1,000,000 maximum cash-in-hand</th <th>If LTV/CLTV <!--= 60%, unlimited cash-in-hand</th--></th>	If LTV/CLTV = 60%, unlimited cash-in-hand</th			
Transactions	 If LTV/CLTV > 70%, \$750,000 maximum cash-in-hand 	• If LTV/CLTV > 60% , \$750,000 maximum cash-in-hand			
Non-Warrantable	 Max 80% LTV/CLTV for Purchase and Rate/Term 	Max 80% LTV/CLTV for Purchase, Rate/Term and Cash-Out			
Condo, including	 Max 75% LTV/CLTV for Cash-Out 				
Condotel					
Reserve	Loan amount <!--= \$1,500,000:</li-->	• Loan amount = \$1,000,000:</th			
Requirements	LTV <!--= 85%: 6 months PITIA</li-->	○ LTV = <b 70%: 3 months PITIA			
	LTV > 85%: 12 months PITIA	○ LTV > 70% : 6 months PITIA			
	 Loan amount > \$1,500,000 to <!--= \$2,500,000: 9 months PITIA</li--> 	• Loan amount > \$1,000,000 to = \$2,000,000: 9 months PITIA</th			
	 Loan amount > \$2,500,000: 12 months PITIA 	• Loan amount > \$2,000,000: 12 months PITIA			
	• Cash-out proceeds may be used to satisfy reserve requirements up	Two (2) months of PITIA is required for each additional financed			
	to a 70% LTV/CLTV	property			



Access Non-QM – Agency Plus Matrix			
Topic Previous Guideline New Guideline - 02/12/24			
		Cash-out proceeds may be used to satisfy reserve requirements, regardless of LTV/CLTV	

Access Non-QM – Alt Income Matrix ** Changes apply to Bank Statements, One Year Full Doc, 1099s, CPA Prepared P&L, Asset Utilization, and Asset Qualifier, unless guidelines indicate otherwise **		
Topic	Previous Guideline	New Guideline - 02/12/24
Asset Utilization & Asset Qualifier	Currently, the Asset Utilization and Asset Qualifier documentation types have their own LTV matrices with the following eligibility:	Asset Utilization and Asset Qualifier eligibility incorporated within Access Alt Income matrix.
Eligibility	 Asset Utilization Max \$3,000,000 loan amount Up to 80% LTV/CLTV Minimum 660 FICO 	Asset Utilization and Asset Qualifier documentation types now follow the same LTV matrix as Access Alt Income (Bank Statements, 1099s, One Year Full Doc, and CPA Prepared P&L), except for the 80% maximum LTV/CLTV and minimum 660 credit score restrictions.
	 Primary Residence, Second Home, and Investment allowed Purchase, Rate/Term, and Cash-Out allowed Asset Qualifier Max \$2,500,000 loan amount Up to 70% LTV/CLTV Minimum 640 FICO Primary Residence, Second Home, and Investment allowed Purchase and Rate/Term allowed 	Asset Utilization Max \$3,500,000 loan amount Up to 80% LTV/CLTV Minimum 660 FICO Primary Residence, Second Home, and Investment allowed Purchase, Rate/Term, and Cash-Out allowed Asset Qualifier Max \$3,500,000 loan amount Up to 80% LTV/CLTV Minimum 660 FICO
		 Primary Residence, Second Home, and Investment allowed Purchase, Rate/Term, and Cash-Out allowed
Primary Residence – Eligibility Update Highlights	 Purchase & Rate/Term Maximum \$3,000,000 loan amount \$2,500,000 loan amount to 70% LTV/CLTV with minimum 680 FICO \$2,000,000 loan amount to 85% LTV/CLTV with minimum 720 FICO \$1,500,000 loan amount to 85% LTV/CLTV with minimum 680 FICO Separate 1-unit and 2-4 unit eligibility, in most cases Cash-Out \$1,000,000 loan amount to 70% LTV with minimum 660 FICO Separate 1-unit and 2-4 unit eligibility, in most cases 	 Purchase & Rate/Term NEW eligibility for \$3,500,000 loan amount to 65% LTV/CLTV with minimum 740 FICO NEW eligibility for \$3,500,000 loan amount to 60% LTV/CLTV with minimum 720 FICO UPDATED eligibility for \$2,500,000 loan amount to 70% LTV/CLTV with minimum 660 FICO UPDATED eligibility for \$2,000,000 loan amount to 85% LTV/CLTV with minimum 740 FICO NEW eligibility for \$1,500,000 loan amount to 85% LTV/CLTV with minimum 700 FICO UPDATED eligibility for \$1,500,000 loan amount to 80% LTV/CLTV with minimum 680 FICO Combined 1-unit and 2-4 unit eligibility, in most cases



Access Non-QM – Alt Income Matrix ** Changes apply to Bank Statements, One Year Full Doc, 1099s, CPA Prepared P&L, Asset Utilization, and Asset Qualifier, unless guidelines indicate otherwise **		
** Changes apply to Ba	ank Statements, One Year Full Doc, 1099s, CPA Prepared P&L, Asset U Previous Guideline	tilization, and Asset Qualifier, unless guidelines indicate otherwise ** New Guideline - 02/12/24
Second Home – Eligibility Update	Purchase & Rate/Term	 NEW eligibility for \$2,500,000 loan amount to 70% LTV/CLTV with minimum 720 FICO NEW eligibility for \$2,500,000 loan amount to 60% LTV/CLTV with minimum 680 FICO NEW eligibility for \$2,000,000 loan amount to 75% LTV/CLTV with minimum 740 FICO for 2-4 unit NEW eligibility for \$1,500,000 loan amount to 75% LTV/CLTV with minimum 700 FICO for 2-4 unit NEW eligibility for \$1,000,000 loan amount to 80% LTV/CLTV with minimum 740 FICO UPDATED eligibility for \$1,000,000 loan amount to 75% LTV/CLTV with minimum 700 FICO Combined 1-unit and 2-4 unit eligibility, in most cases **Refer to Access Alt Income matrix for complete eligibility details** Purchase & Rate/Term
Highlights	Maximum \$2,500,000 loan amount Maximum 80% LTV/CLTV Cash-Out Maximum \$2,000,000 loan amount Maximum 70% LTV/CLTV	 NEW eligibility for \$3,500,000 loan amount to 60% LTV/CLTV with minimum 720 FICO NEW eligibility for \$3,000,000 loan amount to 70% LTV/CLTV with minimum 700 FICO NEW eligibility for \$2,500,000 loan amount to 70% LTV/CLTV with minimum 680 FICO NEW eligibility for \$2,500,000 loan amount to 65% LTV/CLTV with minimum 660 FICO NEW eligibility for \$2,000,000 loan amount to 75% LTV/CLTV with minimum 680 FICO NEW eligibility for \$1,000,000 loan amount to 85% LTV/CLTV with minimum 700 FICO NEW eligibility for \$1,000,000 loan amount to 80% LTV/CLTV with minimum 660 FICO NEW eligibility for \$3,000,000 loan amount to 60% LTV/CLTV with minimum 700 FICO NEW eligibility for \$2,500,000 loan amount to 65% LTV/CLTV with minimum 700 FICO NEW eligibility for \$1,500,000 loan amount to 75% LTV/CLTV with minimum 700 FICO NEW eligibility for \$1,500,000 loan amount to 75% LTV/CLTV with minimum 720 FICO NEW eligibility for \$1,500,000 loan amount to 75% LTV/CLTV with minimum 720 FICO



Access Non-QM – Alt Income Matrix ** Changes apply to Bank Statements, One Year Full Doc, 1099s, CPA Prepared P&L, Asset Utilization, and Asset Qualifier, unless guidelines indicate otherwise **		
Topic	Previous Guideline	New Guideline - 02/12/24
		NEW eligibility for \$1,000,000 loan amount to 75% LTV/CLTV with minimum 700 FICO NEW eligibility for \$1,000,000 loan amount to 70% LTV/CLTV with minimum 660 FICO **Refer to Access Alt Income matrix for complete eligibility details**
Investment -	Purchase & Rate/Term	Purchase & Rate/Term
Eligibility Update Highlights	 Maximum \$2,000,000 loan amount Maximum 80% LTV/CLTV Separate 1-unit and 2-4 unit eligibility, in most cases Cash-Out Maximum \$2,000,000 loan amount Maximum 70% LTV/CLTV Separate 1-unit and 2-4 unit eligibility, in most cases 	 NEW eligibility for \$3,000,000 loan amount to 70% LTV/CLTV with minimum 700 FICO NEW eligibility for \$2,500,000 loan amount to 75% LTV/CLTV with minimum 700 FICO NEW eligibility for \$2,500,000 loan amount to 70% LTV/CLTV with minimum 680 FICO NEW eligibility for \$2,500,000 loan amount to 65% LTV/CLTV with minimum 660 FICO NEW eligibility for \$1,500,000 loan amount to 75% LTV/CLTV with minimum 660 FICO NEW eligibility for \$1,000,000 loan amount to 85% LTV/CLTV with minimum 700 FICO NEW eligibility for \$1,000,000 loan amount to 80% LTV/CLTV with minimum 660 FICO Combined 1-unit and 2-4 unit eligibility, in all cases
		<u>Cash-Out</u>
		 NEW eligibility for \$3,000,000 loan amount to 60% LTV/CLTV with minimum 700 FICO NEW eligibility for \$2,500,000 loan amount to 65% LTV/CLTV with minimum 700 FICO NEW eligibility for \$1,500,000 loan amount to 75% LTV/CLTV with minimum 720 FICO NEW eligibility for \$1,500,000 loan amount to 70% LTV/CLTV with minimum 660 FICO NEW eligibility for \$1,000,000 loan amount to 75% LTV/CLTV with minimum 700 FICO Combined 1-unit and 2-4 unit eligibility, in all cases
2-4 Unit Property	Max 80% LTV/CLTV	Max 85% LTV/CLTV
Warrantable Condo	Max 90% LTV/CLTV Max 75% LTV/CLTV/for Development of Data/Towns	Max 85% LTV/CLTV Max 75% LTV/CLTV
Rural Property	 Max 75% LTV/CLTV for Purchase and Rate/Term Max 70% LTV/CLTV for Cash-Out 	Max 75% LTV/CLTV for Purchase, Rate/Term and Cash-Out



Access Non-QM – Alt Income Matrix ** Changes apply to Bank Statements, One Year Full Doc, 1099s, CPA Prepared P&L, Asset Utilization, and Asset Qualifier, unless guidelines indicate otherwise **		
Topic	Previous Guideline	New Guideline – 02/12/24
Non-Warrantable Condo, including Condotel	 Max 75% LTV/CLTV for Purchase and Rate/Term Max 70% LTV/CLTV for Cash-Out 	Max 80% LTV/CLTV for Purchase, Rate/Term and Cash-Out
Cash-Out Transactions	 If LTV/CLTV <!--= 70%, \$1,000,000 maximum cash-in-hand</li--> If LTV/CLTV > 70%, \$750,000 maximum cash-in-hand 	 If LTV/CLTV <!--= 60%, unlimited cash-in-hand</li--> If LTV/CLTV > 60%, \$750,000 maximum cash-in-hand
Reserve Requirements	 Loan amount <!--= \$1,500,000: <ul--> LTV <!--= 85%: 6 months PITIA</li--> LTV > 85%: 12 months PITIA Loan amount > \$1,500,000 to <!--= \$2,500,000: 9 months PITIA</li--> Loan amount > \$2,500,000: 12 months PITIA Cash-out proceeds may be used to satisfy reserve requirements up to a 70% LTV/CLTV 	 Loan amount <!--= \$1,000,000: <ul--> LTV <!--= 70%: 3 months PITIA</li--> LTV > 70%: 6 months PITIA Loan amount > \$1,000,000 to <!--= \$2,000,000: 9 months PITIA</li--> Loan amount > \$2,000,000: 12 months PITIA Two (2) months of PITIA is required for each additional financed property Cash-out proceeds may be used to satisfy reserve requirements, regardless of LTV/CLTV Note: Above reserve requirements do not apply for Asset Qualifier documentation type.

Access Non-QM – DSCR Matrix		
Topic	Previous Guideline	New Guideline - 02/12/24
Purchase and Rate/Term for 1-4 Unit	Eligibility up to \$2,000,000 loan amount: 75% LTV with minimum 720 FICO and 1.0 DSCR 70% LTV with minimum 700 FICO and 1.0 DSCR	 Added NEW eligibility up to \$2,000,000 loan amount. 75% LTV with minimum 720 FICO and 1.0 DSCR 70% LTV with minimum 700 FICO and 1.0 DSCR 65% LTV with minimum 680 FICO and 1.0 DSCR 60% LTV with minimum 660 FICO and 1.0 DSCR
Purchase and Rate/Term for 1-4 Unit	Eligibility up to \$1,500,000 loan amount: • 75% LTV with minimum 700 FICO and 1.0 DSCR	 Added NEW eligibility up to \$1,500,000 loan amount. 75% LTV with minimum 700 FICO and 1.0 DSCR 70% LTV with minimum 680 FICO and 1.0 DSCR 65% LTV with minimum 660 FICO and 1.0 DSCR
Cash-Out for 1-4 Unit	Eligibility up to \$1,500,000 loan amount: • 70% LTV with minimum 720 FICO and 1.0 DSCR	Eligibility up to \$1,500,000 loan amount: • 75% LTV with minimum 720 FICO and 1.0 DSCR
Cash-Out for 1-4 Unit	Eligibility up to \$1,000,000 loan amount: 70% LTV with minimum 700 FICO and 1.0 DSCR 65% LTV with minimum 680 FICO and 1.0 DSCR	Eligibility up to \$1,000,000 loan amount: • 70% LTV with minimum 700 FICO and 1.0 DSCR • 65% LTV with minimum 660 FICO and 1.0 DSCR
Cash-Out Transactions	Maximum cash-in-hand of \$1,000,000, regardless of LTV.	 If LTV <!--= 60%, unlimited cash-in-hand</li--> If LTV > 60%, \$500,000 maximum cash-in-hand
Warrantable Condo	• Max 80% LTV	• Max 75% LTV



Access Non-QM - DSCR Matrix		
Topic	Previous Guideline	New Guideline - 02/12/24
Non-Warrantable Condo, including Condotel	 Max 75% LTV for Purchase and Rate/Term Max 65% LTV for Cash-Out 	 Max 75% LTV for Purchase and Rate/Term Max 70% LTV for Cash-Out
Rural Property	Allowed, subject to the following: • Maximum 2 acres • Max 80% LTV	Allowed, subject to the following: • Maximum 2 acres • Max 75% LTV
Reserve Requirements	Reserve requirements are based on the PITIA of the subject property. Loan amount = \$1,500,000: 6 months reserves Loan amount \$1,500,000: 9 months reserves Cash-out funds are allowed to be used as reserves up to a 70% LTV	Reserve requirements are based on the PITIA of the subject property. Loan amount = \$500,000 AND </= 70% LTV: 3 months PITIA Loan amount </= \$500,000 AND 70% LTV: 6 months PITIA Loan amount > \$500,000: 6 months PITIA Cash-out proceeds may be used to satisfy reserve requirements, regardless of LTV/CLTV

** Effective for loans <u>REGISTERED</u> on or after February 1, 2024 **

Guideline Updates – Access, Edge, Elite & Foreign National

Arc Underwriting Guide			
	** Changes apply to Access, Edge, Elite, and Foreign National, unless guidelines indicate otherwise **		
Topic	Previous Guideline	New Guideline - 02/01/24	
Geographic Restrictions	Hawaii is eligible for Delegated Correspondents only.	Hawaii is eligible for Wholesale , Non-Delegated Correspondents , and Delegated Correspondents.	
(Access, Edge, Elite, Foreign National)			
New Jersey	<u>Wholesale</u>	<u>Wholesale</u>	
Prepayment Penalty	A prepayment penalty in New Jersey is only allowed when closing in		
(Access, Edge)	the name of an entity, subject to applicable entity vesting requirements.	the name of an entity, subject to applicable entity vesting	
	<u>Correspondent</u>	requirements.	
	A prepayment penalty in New Jersey is not allowed.	Correspondent A prepayment penalty in New Jersey is only allowed for Access and Edge Debt Service Coverage Ratio (DSCR) products when closing in the name of an entity, subject to applicable entity vesting	
		requirements.	



** Effective for <u>ALL</u> loans **

Eligibility Update - Edge ONLY

Edge – Agency Plus		
Topic	Previous Guideline	New Guideline - 01/26/24
Second Home &	Maximum 85% LTV allowed for Second Home & Investment	Maximum 80% LTV allowed for Second Home & Investment
Investment - Max	transactions.	transactions.
LTV		